



Financial Valuation of **CIA**

Report Z1014 elaborated by Enterprise Valuation SC for CIA on Noviembre 26, 2008 - www.evaluate.com.mx

SELECTED SAMPLE

SELECTED SAMPLE

Comments

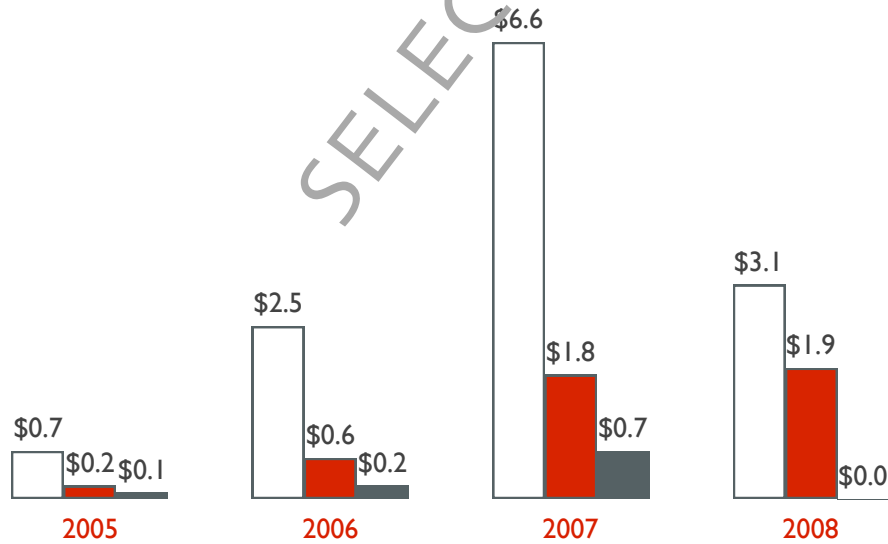
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Financial results of CIA are highly dependent on the outcome of IMSS bids

CIA had growing operating results from 2005 to 2007, the tendency will revert however in 2008

Operating Results
Million US Dollars

□ Sales ■ Operating Expenses ■ Operating Income



CIA generated positive operating cash flows for the first time in 2007

Historic Cash Flows

Million US Dollars

| | 2006 | 2007 |
|--------------------------------|---------------|--------------|
| Net Income | \$197 | \$499 |
| Depreciation & Amortization | \$54 | \$56 |
| Non Cash Items | (\$1) | \$1 |
| Financial Expenses | \$14 | \$201 |
| Taxes | | |
| Gross Operating Income | \$264 | \$757 |
| Working Capital | \$275 | \$551 |
| Tax Cash Flow | (\$49) | \$116 |
| Net Operating Income | (\$60) | \$322 |
| Cash From Investing Activities | (\$9) | (\$17) |
| Financial Cash Flow | \$71 | (\$27) |
| Non Operating Cash | | |
| Total Cash Flow | \$2 | \$278 |
| Increase Cash | \$2 | \$278 |

The three growth scenarios developed for CIA are based on the company's cost structure

In addition of the 3 growth scenarios developed by eValue, the table includes CIA's expectations and historic values

We assume CIA rents a 50,000 square feet facility instead of buying one for US\$5 million dollars

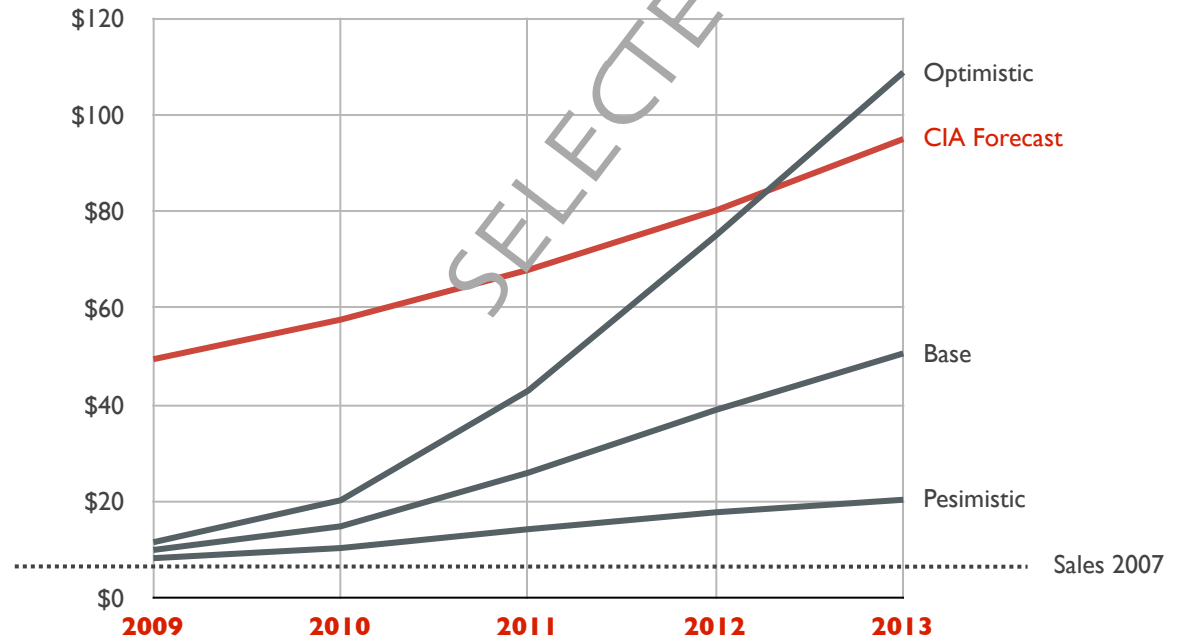
Growth Scenarios

| | Scenario | | | CIA | 2005 - 2007 |
|--------------------------------|-----------------------|-----------------------|-----------------------|--|-------------|
| | Pesimistic | Base | Optimistic | | |
| Annual Sales Growth | 25% yearly compounded | 50% yearly compounded | 75% yearly compounded | 730% in year one and 18% subsequent years | 270% |
| Gross Margin | 40% | 40% + 1% per year | 40% + 2% per year | 60% | 38% |
| Administrative Expenses Growth | 15% | 25% | 35% | US\$1M in year one and 0% subsequent years | 280% |
| CAPEX | US\$3.8M | US\$3.8M | US\$3.8M | US\$8.8M | US\$0.1M |
| Last Cash Flow Growth | 1% | 3% | 5% | | |
| Probability of Success | 15% | 70% | 15% | | |

We expect sales will gradually grow as opposed to CIA's forecast of initial explosive growth

Sales Projections

Million US Dollars



Enterprise value for CIA after using the Discounted Future Economic Income valuation technique for the Optimistic Scenario is US\$34.8 million

Company Value - Optimistic Scenario

Milion US Dollars

| | Discount rate | 30.0% | Last Cash Flow Growth | 5.0% | |
|-----------------------------------|-----------------|-----------|-----------------------|-----------|------------|
| | 2009 | 2010 | 2011 | 2012 | 2013 |
| Revenues | \$11,531 | \$20,179 | \$42,880 | \$75,040 | \$108,808 |
| Cost of Sales | \$7,191 | \$12,158 | \$24,438 | \$40,947 | \$56,982 |
| Operating Expenses | \$4,193 | \$5,494 | \$7,469 | \$9,800 | \$12,523 |
| Operating Income | \$147 | \$2,527 | \$10,973 | \$24,293 | \$39,303 |
| Depreciation | \$273 | \$454 | \$425 | \$425 | \$402 |
| Working Capital | (\$122) | (\$1,119) | (\$2,918) | (\$4,056) | (\$4,152) |
| CAPEX | (\$3,810) | | | | |
| Operating Taxes | | (\$624) | (\$3,320) | (\$7,824) | (\$13,128) |
| Operating Cash Flow | (\$3,812) | \$1,238 | \$5,160 | \$12,838 | \$22,425 |
| Discount Factor | 1.30 | 1.69 | 2.20 | 2.86 | 3.71 |
| Discounted Cash Flows | (\$2,932) | \$733 | \$2,349 | \$4,495 | \$6,040 |
| Σ Present Value Cash Flows | \$10,684 | 31% | | | |
| Terminal Value | \$24,159 | 69% | | | |
| Enterprise Value | \$34,842 | | | | |

5 public companies in the Orthopedic, Prosthetic, and Surgical Appliances and Supplies sector were used to compute the value of CIA

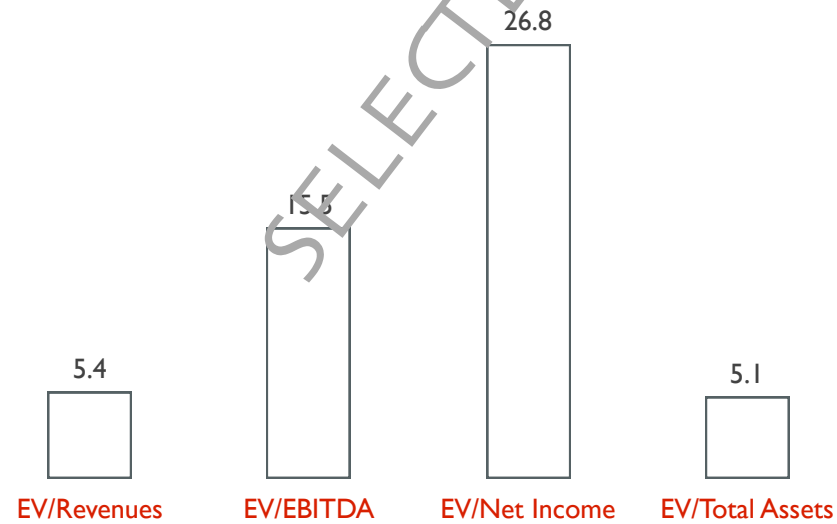
Benchmark Companies

Guideline Publicly Traded Company

| Benchmark Company | Stock Exchange / Ticker | Revenues Million US Dollars 2007 |
|---------------------------|--------------------------------|---|
| Orthofix International NV | NASDAQ / OFIX | \$490 |
| Stryker Corporation | NYSE / SYK | \$6,001 |
| Zimmer Holdings, Inc | NYSE / ZMH | \$3,898 |
| Wright Medical Group, Inc | NASDAQ / WMGI | \$387 |
| Smith & Nephew plc | NYSE / SNN | \$3,369 |

Combined multiples of these 5 M&A transactions are used to calculate the value of CIA

Multiples of M&A Transactions of Similar Companies
Times



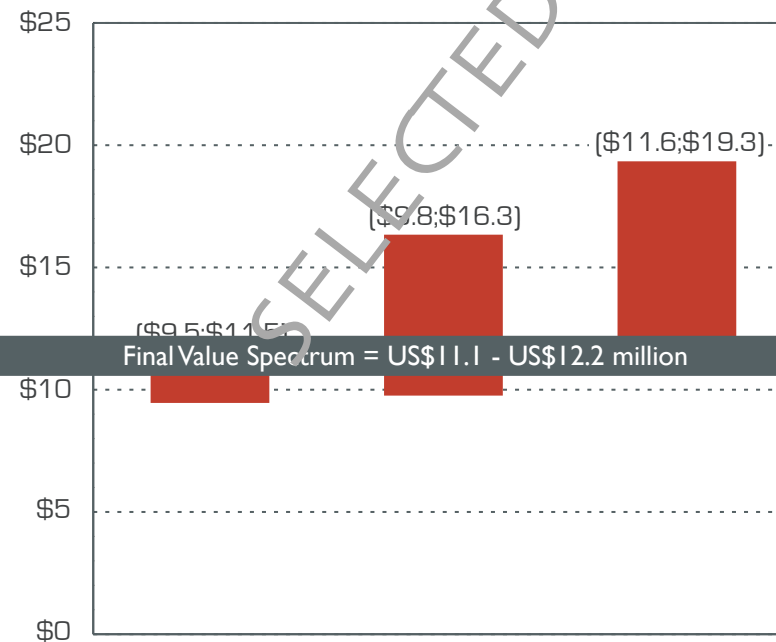
Final Value of CIA

Z1014 Financial Valuation CIA

CIA final value combines the results of the 3 valuation techniques that result in US\$11.1 – US\$12.2 million

Financial Value of CIA

Million US Dollars



Discounted Future Economic Income Guideline Publicly Traded Company Guideline Merged & Acquired Company